RMOUG TREASURER’S REPORT

Period: November 1 – November 30, 2016
Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

Month-end account balances are listed below followed by income and expense details for the period.

The Treasurer has reviewed the transactions for the period and all posted transactions are in line with expectations. An updated previous year comparison is presented below for review.

Income for period includes membership income, savings account interest, and Training Days registration and sponsorships.

Expenses for the period include normal operating expenses plus Training Days management and production costs.

BANK ACCOUNTS, BALANCES NOVEMBER 30, 2016

<table>
<thead>
<tr>
<th>ACCOUNT</th>
<th>BALANCE</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Checking</td>
<td>$24,956.33</td>
<td></td>
</tr>
<tr>
<td>Scholarship Fund</td>
<td>$5,704.83</td>
<td></td>
</tr>
<tr>
<td>Savings</td>
<td>$21,334.60</td>
<td></td>
</tr>
<tr>
<td>Investment Account</td>
<td>$49,687.83</td>
<td></td>
</tr>
<tr>
<td>Total:</td>
<td>$101,683.59</td>
<td></td>
</tr>
<tr>
<td>Income</td>
<td>Total</td>
<td></td>
</tr>
<tr>
<td>-----------------------------</td>
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<td></td>
</tr>
</tbody>
</table>
| 4100 Program Revenues       | $1,990.00  
| 4110 Registration           | $1,455.00  
| 4120 Exhibitors             | $3,198.00  
| 4140 Vendor Presentation    | $250.00   
| Total 4100 Program Revenues | $6,893.00 |
| 4200 Membership Dues        | $2,480.00 |
| 4210 Renewal Members        | $2,405.00 |
| 4220 New Members            | $75.00    
| Total 4200 Membership Dues  | $2,480.00 |
| 4300 Other Revenues         | $2,000.52 |
| 4320 Interest Income        | $0.52    
| 4340 Meeting Income         | $2,000.00 |
| Total 4300 Other Revenues   | $2,000.52 |
| Total Income                | $11,373.52 |
| Cost of Goods Sold          | $4,743.53 |
| 5000 Budgeted Direct Expenses|        
| 5300 Conference Site Expenses|   
| 5330 Internet Access Fees   | $120.00 |
| Total 5300 Conference Site Expenses| $120.00 |
| 5400 Event Management Expenses|     
| 5410 Management Fees        | $4,500.00 |
| 5440 Postage & Shipping     | $0.94   
| Total 5400 Event Management Expenses| $4,500.94 |
| 5600 Printing & Reproduction| $122.59 |
| Total 5000 Budgeted Direct Expenses| $4,743.53 |
| Total Cost of Goods Sold    | $4,743.53 |
| Gross Profit                | $6,629.99 |
| Expenses                    |        
| 7000 Operating Expenses     |        
| 7040 Auto Expenses          | $27.00 |
| 7090 Credit Card Discounts  | $152.11 |
| 7210 Meals & Entertainment   | $24.32 |
CURRENT YEAR-TO-DATE VERSES PREVIOUS YEAR-TO-DATE

Rocky Mountain Oracle Users Group (RMOUG)
Current YTD verses Previous YTD

<table>
<thead>
<tr>
<th>Current YTD</th>
<th>Previous YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>November, 2016</td>
<td>November, 2015</td>
</tr>
</tbody>
</table>

Income
4100 Program Revenues 8,693.00 20,690.00
4200 Membership Dues 7,415.00 10,560.00
4300 Other Revenues 2,148.64 274.68
Total Income 18,406.64 31,889.68

Cost of Goods Sold
5000 Budgeted Direct Expenses
5200 Conference Expenses 910.59 787.93
5300 Conference Site Expenses 8,537.55 11,907.31
5400 Event Management Expenses 12,380.94 3,400.00
5500 Meals Expense 0.00 0.00
5600 Printing & Reproduction 668.64 0.00
5800 Miscellaneous Direct Expense 0.00 0.00
<table>
<thead>
<tr>
<th>Description</th>
<th>Amount 1</th>
<th>Amount 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total 5000 Budgeted Direct Expenses</td>
<td>22,497.72</td>
<td>16,095.24</td>
</tr>
<tr>
<td>Total Cost of Goods Sold</td>
<td>22,497.72</td>
<td>16,095.24</td>
</tr>
<tr>
<td>Gross Profit</td>
<td>-4,091.08</td>
<td>15,794.44</td>
</tr>
</tbody>
</table>

**Expenses**

**7000 Operating Expenses**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount 1</th>
<th>Amount 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>7010 Accounting &amp; Tax Preparation</td>
<td>0.00</td>
<td>1,260.00</td>
</tr>
<tr>
<td>7040 Auto Expenses</td>
<td>27.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7050 Bank Service Charges</td>
<td>46.00</td>
<td>149.10</td>
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<tr>
<td>7090 Credit Card Discounts</td>
<td>676.35</td>
<td>1,065.93</td>
</tr>
<tr>
<td>7110 Dues &amp; Subscriptions</td>
<td>10.00</td>
<td>60.00</td>
</tr>
<tr>
<td>7170 Insurance</td>
<td>0.00</td>
<td>0.00</td>
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<tr>
<td>7190 Legal Fees</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7210 Meals &amp; Entertainment</td>
<td>24.32</td>
<td>0.00</td>
</tr>
<tr>
<td>7220 Miscellaneous</td>
<td>100.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7230 Office Supplies</td>
<td>99.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7240 Outside Services</td>
<td>8,974.21</td>
<td>8,325.00</td>
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<tr>
<td>7260 Postage and Delivery</td>
<td>82.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7270 Printing &amp; Reproductions</td>
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<td>0.00</td>
</tr>
<tr>
<td>7290 Professional Fees</td>
<td>1,080.00</td>
<td>0.00</td>
</tr>
<tr>
<td>7330 Scholarships</td>
<td>6,000.00</td>
<td>1,000.00</td>
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<tr>
<td>7370 Telephone</td>
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<tr>
<td>7410 Board Meetings</td>
<td>20.98</td>
<td>173.44</td>
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<tr>
<td>7420 Newsletter</td>
<td>3,875.40</td>
<td>8,330.64</td>
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<tr>
<td>7440 Quarterly Meeting</td>
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<td>7450 SIGs</td>
<td>89.94</td>
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<tr>
<td>7460 Information Systems</td>
<td>1,000.00</td>
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</tbody>
</table>

**Total 7000 Operating Expenses**

<table>
<thead>
<tr>
<th>Amount 1</th>
<th>Amount 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>26,188.25</td>
<td>28,300.56</td>
</tr>
</tbody>
</table>

**Total Expenses**

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<tr>
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<tbody>
<tr>
<td>26,188.25</td>
<td>28,300.56</td>
</tr>
</tbody>
</table>

**Net Income**

<table>
<thead>
<tr>
<th>Amount 1</th>
<th>Amount 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>-30,279.33</td>
<td>-12,506.12</td>
</tr>
</tbody>
</table>